Financial Statements of

THE ARTHRITIS SOCIETY/ LA SOCIÉTÉ D'ARTHRITE

Year ended March 31, 2017



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Arthritis Society/La Société d'Arthrite

We have audited the accompanying financial statements of The Arthritis Society/La Société d'Arthrite, which comprise the statement of financial position as at March 31, 2017, the statements of financial activities, changes in resources and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.



Page 2

Basis for Qualified Opinion

In common with many not-for-profit organizations, The Arthritis Society/La Société d'Arthrite derives revenue from contributions, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of this revenue was limited to the amounts recorded in the records of The Arthritis Society/La Société d'Arthrite. Therefore, we were not able to determine whether, as at and for the years ended March 31, 2017 and March 31, 2016, any adjustments might be necessary to contributions, excess of revenue over expenses reported in the statements of financial activities, excess of revenue over expenses reported in the statements of cash flows and current assets and resources reported in the statements as at and for the year ended March 31, 2016.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of The Arthritis Society/La Société d'Arthrite as at March 31, 2017, and its results of operations, its changes in resources and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

June 16, 2017 Vaughan, Canada

Statement of Financial Position

March 31, 2017, with comparative information for 2016

	2017	2016
Assets		
Current assets:		
Cash	\$ 1,272,580	\$ 2,655,655
Restricted cash	218,851	134,134
Short-term investments (note 2(a))	4,321,215	2,807,045
Accounts receivable	531,351	438,198
Prepaid expenses	195,633	216,530
	6,539,630	6,251,562
Long-term investments (note 2(b))	7,042,844	6,627,885
Capital assets (note 3)	2,212,898	2,160,051
	\$ 15,795,372	\$ 15,039,498
Liabilities and Resources		
Accounts payable and accrued liabilities	\$ 1,150,023	\$ 949,560
Deferred revenue	265,696	212,698
Research awards payable (note 13)	2,101,249	1,776,775
	3,516,968	2,939,033
Deferred capital grants and donations (note 4)	41,880	15,614
Deferred contributions (note 5)	1,600,643	1,546,070
Deferred lease inducements (note 6)	416,588	483,874
	5,576,079	4,984,591
Resources	10,219,293	10,054,907
Commitments (notes 11 and 12)		
	\$ 15,795,372	\$ 15,039,498

On behalf of the Board: Director 14 Director 5

Statement of Financial Activities

Year ended March 31, 2017, with comparative information for 2016

	2017	2016
Revenue:		
Support from the public:		
Campaigns	\$ 14,708,338	\$ 14,122,457
United Way	214,076	234,884
Bequests and other planned giving	7,436,424	9,128,117
	22,358,838	23,485,458
Investment, rental and miscellaneous	1,550,408	1,235,091
Support from government departments and agencies	5,246,075	5,256,192
Total revenue	29,155,321	29,976,741
Expenses (note 15):		
Research	4,616,268	4,689,239
Programs and services	11,317,627	10,815,557
Building operation	536,345	473,420
Administration	2,899,824	2,963,978
	19,370,064	18,942,194
Cost of raising funds from the public (note 15)	9,622,532	9,461,022
Total expenses	28,992,596	28,403,216
Excess of revenue over expenses	\$ 162,725	\$ 1,573,525

Statement of Changes in Resources

Year ended March 31, 2017, with comparative information for 2016

					2017	2016
				Invested in		
	Unappropriated	Appropriated	Endowments	capital	Total	Total
	Unappropriated	(note 7)	Endowinients	assets	TULAI	TOLAI
Resources, beginning of year	\$ 1,365,389	\$ 4,213,981	\$ 2,337,421	\$ 2,138,116	\$ 10,054,907	\$ 8,564,055
Excess (deficiency) of revenue over expenses	550,840	_	-	(388,115)	162,725	1,573,525
Additions to capital assets	(459,053)	-	_	459,053	-	-
Deferred capital grants and donations received	38,036	-	_	(38,036)	-	_
Endowment contributions and changes	(1,313)	-	2,974	_	1,661	(82,673)
Resources, end of year	\$ 1,493,899	\$ 4,213,981	\$ 2,340,395	\$ 2,171,018	\$ 10,219,293	\$ 10,054,907

Statement of Cash Flows

Year ended March 31, 2017, with comparative information for 2016

		2017		2016
Cash provided by (used in):				
Operating activities:				
Excess of revenue over expenses	\$	162,725	\$	1,573,525
Items not affecting cash:				
Amortization of deferred capital grants and donations		(11,770)		(22,728)
Amortization of deferred contributions		(856,965)		(617,463)
Amortization of deferred lease inducements		(67,286)		(67,287)
Amortization of capital assets		406,206		400,173
Change in unrealized gain on investments		(55,318)		197,660
Change in non-cash operating working capital (note 9)		505,679		(165,941)
		83,271		1,297,939
Financing activities:				
Deferred contributions received		911,538		572,006
Net endowment contributions		1,661		(82,673)
Deferred capital grants and donations received		38,036		`4,892 [´]
<u>·</u>		951,235		494,225
Investing activities:				
Net change in investments		(1,873,811)		(1,255,264)
Net purchases of capital assets		(459,053)		(211,793)
		(2,332,864)		(1,467,057)
Increase (decrease) in cash		(1,298,358)		325,107
Cash, beginning of year		2,789,789		2,464,682
Cash, end of year	\$	1,491,431	\$	2,789,789
Represented by:	۴	4 070 500	۴	0 055 055
Cash	\$	1,272,580	\$	2,655,655
Restricted cash		218,851		134,134
	\$	1,491,431	\$	2,789,789

Notes to Financial Statements

Year ended March 31, 2017

The Arthritis Society/La Société d'Arthrite (the "Society") is incorporated without share capital under the Canada Corporations Act and was continued under the Canada Not-for-Profit Corporations Act in July 2013. The Society is a charitable organization registered under the Income Tax Act (Canada) and, as such, it is exempt from income taxes and is able to issue donation receipts for income tax purposes.

The mission of the Society is to provide leadership and funding in research, advocacy and solutions to improve the quality of life for Canadians affected by arthritis.

1. Significant accounting policies:

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO") in Part III of the Chartered Professional Accountants of Canada Handbook.

(a) Basis of presentation:

These financial statements include the assets, liabilities, revenue and expenses of the 10 divisions and the National Office of the Society.

(b) Revenue recognition:

The Society follows the deferral method of accounting. Under the deferral method, contributions related to expenses of future periods are recorded as deferred contributions and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Endowment contributions are shown on the statement of changes in resources.

Support from the public is reflected as revenue when the funds are received.

Notes to Financial Statements (continued)

Year ended March 31, 2017

1. Significant accounting policies (continued):

(c) Allocation of expenses:

Expenses are recorded and reported by programs and services. Certain employees perform a combination of program, fundraising and administrative functions; as a result, salaries and benefits are allocated based on time dedicated to the functional activities. Other costs, including executive office and administrative support, are allocated to the programs and services that benefit from the activities. Such allocations are reviewed regularly by management.

(d) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Society has elected to carry any such financial instruments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Society determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Society expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

Notes to Financial Statements (continued)

Year ended March 31, 2017

1. Significant accounting policies (continued):

(e) Resources balances:

Unappropriated resources record the general activities of the Society.

Appropriated resources include a minimum operating reserve sufficient to maintain ongoing operations and programs equal to three months, as approved by the Board of Directors.

Invested in capital assets reflect that portion of the Society's resources that relate to capital assets. These resources will increase for capital asset purchases, reductions in capital lease obligations, amortization of deferred capital grants and donations directly related to capital assets, and will be reduced by amortization charges, the net book value of capital asset disposals, increases in capital lease obligations and increases in deferred capital grants and donations.

Endowment funds are externally restricted donations received by the Society where the endowment principal is required to be maintained intact. The investment income generated from these endowments is to be used in accordance with the various purposes established by the donors. The Society ensures that all funds received with a restricted purpose are expended for the purpose for which they were provided.

(f) Research awards payable:

These financial statements reflect grants made during the year, which became effective at different dates during the year. The balance of these grants remaining payable at year end is included as research awards payable on the statement of financial position.

(g) Capital assets:

Purchased capital assets are recorded at cost. Donated capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to the Society's ability to provide services, its carrying amount is written down to its residual value.

Notes to Financial Statements (continued)

Year ended March 31, 2017

1. Significant accounting policies (continued):

Amortization is provided on a straight-line basis over the estimated useful lives of the assets and is recorded beginning in the month of acquisition as follows:

(h) Deferred capital grants and donations:

Government grants and donations received for the purpose of capital purchases are deferred and amortized over the expected useful life of the asset to which the grants and donations relate.

(i) Deferred lease inducements:

Deferred lease inducements represent leasehold improvements on account of capital expenditures financed by the landlord. These lease inducements are amortized on a straight-line basis over the term of the lease and are recorded as a reduction in rental expense.

(j) Contributed services:

Volunteers contribute countless hours each year to assist the Society in achieving its mission. Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

(k) Use of estimates:

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

Notes to Financial Statements (continued)

Year ended March 31, 2017

2. Investments:

(a) Short-term investments include:

	2	017	2016
Cash Fixed income Money market Equity Pooled Fund	334, 3,975,	531	\$ 189,177 2,119,079 498,789 -
	\$ 4,321,	215	\$ 2,807,045

Short-term fixed income funds have maturity dates of less than a year from the statement of financial position dates, and bear interest at rates ranging from 1.10% to 7.35% (2016 - 1.95% to 4.80%).

(b) Long-term investments include:

	2017	2016
Fixed income Equities	\$ 5,916,574 1,126,270	\$ 4,002,386 2,625,499
	\$ 7,042,844	\$ 6,627,885

Long-term investments consist of fixed income bonds with maturity dates greater than a year from the statement of financial position dates and bearing interest at rates ranging from 0.50% to 8.05% (2016 - 1.6% to 7.8%), and Canadian and U.S. equities and investments in unit trusts.

Notes to Financial Statements (continued)

Year ended March 31, 2017

3. Capital assets:

				2017	2016
		A	ccumulated	Net book	Net book
	Cost	а	mortization	value	value
Land Buildings Computer equipment and software Furniture and equipment	\$ 239,306 6,761,339 805,012 421,658	\$	- 5,752,351 508,781 264,801	\$ 239,306 1,008,988 296,231 156,857	\$ 239,306 822,580 243,571 214,646
Leasehold improvements	702,281		190,765	511,516	639,948
	\$ 8,929,596	\$	6,716,698	\$ 2,212,898	\$ 2,160,051

4. Deferred capital grants and donations:

Deferred capital grants and donations represent restricted capital funding received for the purchase of capital assets. Grants and donations are amortized on the same basis as the capital asset to which they relate. Changes in the deferred capital asset grants and donations balances during the year are as follows:

	2017	2016
Balance, beginning of year Grants received	\$ 15,614 38,036	\$ 33,450 4,892
Grants received	53,650	38,342
Less amortization	11,770	22,728
Balance, end of year	\$ 41,880	\$ 15,614

Notes to Financial Statements (continued)

Year ended March 31, 2017

5. Deferred contributions:

Deferred contributions represent unspent resources, externally or internally restricted, for education, volunteer/community development, patient care, research purposes and restricted operating funds received in the current year or prior years that are related to subsequent periods. Changes in the deferred contribution balances during the year are as follows:

						2017	2016
	Education	CO	olunteer/ mmunity lopment	Patient care	Research	Total	Total
Balance, beginning of year	\$ 774,946	\$	37,316	\$ 493,738	\$ 240,070	\$ 1,546,070	\$ 1,591,527
Funds received Amount recognized	710,289		-	51,249	150,000	911,538	592,041
as revenue	(675,023))	(369)	(39,253)	(142,320)	(856,965)	(637,498)
Balance, end of year	\$ 810,212	\$	36,947	\$ 505,734	\$ 247,750	\$ 1,600,643	\$ 1,546,070

6. Deferred lease inducements:

	2017	2016
Tenant inducements Less accumulated amortization	672,867 256,279	\$ 672,867 188,993
	\$ 416,588	\$ 483,874

Notes to Financial Statements (continued)

Year ended March 31, 2017

7. Appropriated resources:

The Board of Directors of the Society has approved \$4,213,981 (2016 - \$4,213,981) for appropriated reserves.

In prior years, an amount of \$93,841 was appropriated for the Research Stabilization Account Aqueduct Foundation Grant.

In addition to the above specific appropriation of funds to be used for future projects, the Society has in place a Reserve Policy that is intended to retain a minimum of cash and liquid investments/assets, adequate to cover outstanding accounts payable, restricted endowments and approximately three months of operating costs inclusive of payroll, rent and other normal expenses. This reserve represents the remaining balance of the appropriated reserve as disclosed in the statement of changes in resources.

8. Annuity, life insurance and charitable remainder trust revenue:

As at March 31, 2017, the Society is the beneficiary of several annuities purchased by donors with original annuity contract amounts of \$229,500 (2016 - \$314,500). An Annuity is established through an original donation of cash and the remaining donations being continuously invested. The cash donation and any realized beneficiary amounts are recorded as revenue when received. During 2017, nil (2016 - nil) was received in cash and included in Bequests and other planned giving.

The Society is also the beneficiary of several life insurance policies purchased by donors. Revenue relating to these policies is recorded on a cash basis. The total death benefit relating to these policies outstanding as at March 31, 2017 amounted to \$669,534 (2016 - \$679,534). During 2017, \$10,596 (2016 - nil) was received in cash and included in Bequests and other planned giving.

The Society is also the beneficiary of several charitable remainder trusts. The donations are recorded as revenue when the cash is received. The trust amounts outstanding as at March 31, 2017 amounted to \$504,000 (2016 - \$794,000). During 2017, \$391,120 (2016 - \$2,910,175) was received in cash and included in Bequests and other planned giving.

Notes to Financial Statements (continued)

Year ended March 31, 2017

9. Change in non-cash operating working capital:

	2017	2016
Accounts receivable	\$ (93,153)	\$ 7,966
Prepaid expenses	20,897	(64,480)
Accounts payable and accrued liabilities	200,463	(308,043)
Deferred revenue	52,998	(49,036)
Research awards payable	324,474	247,652
	\$ 505,679	\$ (165,941)

10. Pension plan:

Certain of the employees of the Society are members of The Arthritis Society Pension Plan (the "Plan"), which is a defined contribution plan. Employer contributions made to the Plan during the fiscal year by the Society are reflected in the statement of financial activities and amounted to \$386,402 (2016 - \$406,302).

11. Research commitments:

The Society has currently approved research commitments over the next three years as follows:

2018	\$ 3,010,660
2019	1,461,505
2020	750
	\$ 4,472,915

Notes to Financial Statements (continued)

Year ended March 31, 2017

12. Commitments:

The Society has entered into several operating lease commitments for office premises and office equipment. The minimum annual lease payments are as follows:

2018 2019 2020 2021 2022 Thereafter	\$ 1,571,250 1,509,382 1,397,102 1,255,349 1,141,258 1,988,054
	\$ 8,862,395

13. Related party transactions:

During the year, \$359,032 (2016 - \$391,874) was awarded to universities for the research of six members of the Society's National Board, Scientific Advisory Committee and Medical Advisory Committee. The Society adheres to a rigorous peer-review and evaluation process for its grant competitions. This process follows a strict confidentiality and conflict of interest policy founded on transparency, fairness and accountability. Payments for awarded research grants are made to the university that the investigator is associated with and the disbursement of the funds is administered by the university.

14. Revolving demand facility:

The Society obtained a revolving line demand facility on June 30, 2015 amended February 22, 2017 of \$1,500,000 available by way of Risk Based Pricing ("RBP") based on loans and letters of credit. The facility is due on demand and incurs interest calculated at the RBP rate plus 0.75% per annum (2016 - RBP plus 1% per annum). The amount outstanding under this facility at year end is nil. The facility is secured by a first ranking security interest in all personal property, and a collateral mortgage in the amount of \$1,500,000 constituting a first fixed charge on the land and improvements located in Victoria, British Columbia. The facility contains certain financial and non-financial covenants which were met at March 31, 2017.

Notes to Financial Statements (continued)

Year ended March 31, 2017

15. Allocation of expenses:

The Society has allocated its common expenses as follows:

2017	Research	Programs and services	Building operation	Administration	Cost of raising funds	Total
Executive office ⁽¹⁾	\$ 91,423	\$ 376,104	\$ _	\$ 82,276	\$ 219,247	\$ 769,050
Mission office ⁽²⁾	9,738	29,216	_	_	_	38,954
Amortization of capital assets ⁽³⁾	32,339	135,529	53,048	147,812	37,475	406,203

2016	Research	Programs and services	Building operation	Administration	Cost of raising funds	Total
Executive office ⁽¹⁾	\$ 84,083	\$ 252,251	\$ –	\$ 129,741	\$ 269,067	\$ 735,142
Mission office ⁽²⁾	49,120	147,361	_	_	_	196,481
Amortization of capital assets ⁽³⁾	34,604	142,851	46,732	143,937	32,049	400,173

⁽¹⁾Executive office expenses consist primarily of salaries and benefits and staff travel and meeting expenses of the National Office.

⁽²⁾Mission office expenses consist primarily of salaries and benefits and staff travel and meeting expenses of the National Office. Due to internal restructuring in the current fiscal year, Mission office has been eliminated and the total allocated expenses for fiscal year 2017 were \$38,956 (2016 - \$196,841).

⁽³⁾Amortization of capital assets consists of amortization costs of assets across all Divisions and the National Office.

Notes to Financial Statements (continued)

Year ended March 31, 2017

16. Risk management:

Risk management relates to the understanding and active management of risks associated with all areas of the business and the associated operating environment. There has been no change to the risk exposure from 2016.

(a) Credit risk:

The Society's financial assets are cash and accounts receivable, both of which are subject to credit risk. The carrying amounts of financial assets on the statement of financial position represent the Society's maximum credit exposure at the statement of financial position dates.

(b) Interest rate risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Changes in the prime interest rate will have a positive or negative impact on the Society's interest income. Such exposure will increase accordingly, should the Society maintain higher levels of investments in the future.

(c) Market risk:

Market risk arises as a result of trading in equity securities and fixed income securities. Fluctuations in the market expose the Society to a risk of loss. The Society mitigates this risk through controls to monitor and limit concentration levels.

(d) Foreign currency risk:

Foreign currency risk arises from gains and losses due to fluctuations in foreign currency exchange rates on the Society's foreign-denominated equity investments. The Society does not have significant transactions in foreign currencies or hold foreign currencies for a long period of time and, therefore, considers the exposure to foreign currency risk to be not significant.